

CURRICULUM VITAE

TITLE AND NAME : Mr. Gervásio Lifaniça
ADDRESS : Bairro Micanhine, Marracuene, Q7, N°1340, Maputo
TEL NO.: +258 84 270 28 28
E-MAIL: [glifanica@gmail.com/](mailto:glifanica@gmail.com) glifanica@me.com
DATE OF BIRTH : 23 May 1983
NATIONALITY: MOZAMBICAN
LANGUAGES : Portuguese (Native)
English (Fluent)

1. Accomplishments:

Fair experience in Oil and Gas deal origination, commercial structuring and funding (was part of the team responsible to structure the major Oil and Gas development in Mozambique – Rovuma projects). Regulatory work on Oil and gas sector with emphasis to legal and fiscal framework towards deal bankability. Further experience in Gas to Power projects. Development of financial modelling, and macroeconomic models.

More recently gained vast experience in Debt, Trade finance and Working capital from origination to deal closure, engaging relevant stakeholders within the bank and managing client's expectations. Worth mentioning the experience gotten while advising the Poultry, Cotton and Sugar out growers' program in Nampula, Montepuez and Xinavane, respectively which prompted the understanding of economic, financial and social uplifting of rural areas. This coupled with extensive understanding of manufacture export finance and Project Finance facilities.

The relative moderate experience in Banking (+4 years) is added to 8 years' experience structuring deals at ENH of which the last four include closing the Natural Gas Network project Maputo Marracuene with the Korean company Kogas (USD50 million) and the more recent LNG Project where gained massive experience from procurement (preparing ToR's to hire the financial adviser) to deal structuring which started in 2011 and "FIDed" in 2019, for area 1, and financial close for area 4 (FLNG); and the first four very active DCM and ECM structured deals and working capital solutions together with the closure of a farm out agreement for the Buzi gas field.

Main deals (Asset Base deals)

- Buzi Hydrocarbon farm out (USD50mio)

Responsibility

- Build financial model (valuation model) together with Mr. Huw Edwards from PGS (G&G consultant company);
- Negotiate with Indonesian company Khalila to set the best price for the transaction.

Reference: Mr Nelson Ocuane - Former ENH CEO and Chairman (nelson.ocuane@nocconsulting.net).

- Maputo and Marracuene Gas Reticulation Project (USD50mio)

Responsibility

- Build financial model (baseline - Mr. Armando Rodrigues individual consultant)
- Audit Kogas financial modelling
- Negotiate funding for project implementation (DBSA, AFD/Proparco, etc)

Reference: Mr Paulino Gregório – Adviser to the CEO and Chairman at ENH (paulino.gregorio@enh.co.mz)

- Area 1 project (USD30billion)

ENH Finance subcommittee representative up to March 2016

Reference: Mr Nelson Ocuane - Former ENH CEO and Chairman (nelson.ocuane@nocconsulting.net)
Mr. Katan Hirachand – Project financial adviser (katan.hirachand@sgcib.com)

- Area 4 project (USD 40billion, including Coral South)

ENH Finance subcommittee representative up to March 2016

Reference: Mr Nelson Ocuane - Former ENH CEO and Chairman (nelson.ocuane@nocconsulting.net)

Main consultancy projects to date

- LBO for Sasol stake acquire on the Rompco Project (2020);
- Elaboration of CMG ("Companhia Moçambicana de Hidrocarbonetos") Strategic Plan as an

- Invoice financing and PO Financing for several SME's backed by Strong Oil and Gas customer such as CCS JV; Baker Hughes and KEA Power (asset base lending);
- Development of a Management system for the Mining, Energy and Petroleum for MIREM (Ministry of Mineral Resources and Energy) as an outsourced asset to the KPMG and NOC bid winners (2020)

2. EMPLOYMENT:

INDIVIDUAL CONSULTANT (FEBRUARY 2020...)

Deals to date (as an individual consultant) just to mention few...

- USD183K BG facility limit for Fenix to support Watchtower construction project for area 1 project site (under discussions with BIM, BCI, Unico and Moza);
Reference: Mr. Craig Jones (+27 72 454 5750)
- USD1.5 Million Equipment finance SMM (most likely to be LC funding)...Working progress
Reference: Mr. Evaristo Madime (CEO and Chairman) (evaristo.madime@smm.co.mz).
- USD1.2 Million Construction finance facility limit for Fuel station at Zimpeto for Moztop
Reference: Antonio Grispos (843079200)
- USD2 million CMA transaction (preexport finance) for Damodar Ferro (funded by BCI and structured by Lokus Consulting - my company)
- EUR2.6 million advance payment guarantee (EUR1.3 mio) performance guarantee (EUR1.3mio) for Kydrokarst under the HCB South Bank Stabilization project;
Reference: Mr. Jacques de Bordinon (J.BORDIGNON@hydrokarst.fr) ;
- USD800K Fuel Station Business Model and financial model for Tarma Investments
Reference: Mr Dario Tarmamade (+258 843299999)
- USD500 mio LBO transaction to acquire Sasol stake at Rompco
Reference: Mr Nelson Ocuane

BANCABC MOZAMBIQUE; (MAY 2016 – FEBRUARY 2020).

Head of Debt and Trade Finance (CIB), BancABC Mozambique, part of Atlas Mara

Main activities, include, amongst others:

- Liaise with Corporate Coverage team and Credit to ensure deal closure;
- Deal structuring and Debt deal origination and structuring;
- Financial model preparation;
- Bankability report drafting;
- Concept note elaboration;
- Teaser elaboration;
- Credit management;

EMPRESA NACIONAL DE HIDROCARBONETOS, E.P. (ENH, E.P. – NATIONAL OIL COMPANY); (JANUARY 2014 – APRIL 2016).

Corporate Strategy and Portfolio Management Director (Reporting to the CEO and Chairman)

Main activities, included, amongst others:

- Responsible for the elaboration of ENH's 2016-2019 Strategic Plan (before resigning);
- Team member and finance representative for the ENH 2010-2015 Strategic Plan;
- ENH representative for the LNG launching (Project launch to the ECA Banks – London, December 2015);
- Team Leader for the Financial Restructuring of CMH – ENH SPV for the Pande and Temane Project;
- Internal Team leader for ENH Equity funding for LNG Project;
- Team Member for the CBM (Coal Bed Methane) Project;
- Team Member for the Gas to power project in Maputo (120 MW);
- Board Member for the Pemba Port Project;
- President of Audit Committee at ENMAR (Joint Venture between ENHL and Sub Sea 7);
- President of Audit Committee at ENH FC (Football Club);
- Experience liaising with DFI's and multilateral agencies such as AFD, Proparco, ECIC, DBSA, ADB, TDB, to name a few.

EMPRESA NACIONAL DE HIDROCARBONETOS, E.P. (ENH, E.P. – NATIONAL OIL COMPANY); (OCTOBER 2008 - JANUARY 2014).

Main activities, included, amongst others:

- Implement cash management strategies;
- Preparation of financial Reports;
- Direct Investment activities to exercise rights in different Oil and Gas blocks;
- Execute Capital Raising Strategies; Budget Management;
- Management of Balanced Score Card; Prepare all the necessary documents for public tenders (Terms of Reference, Tenders Documents and Contracts);
- Evaluate the technical and financial proposals accordingly to the guidelines of "Decreto 15/ 2010";
- Monitor the contract agreements with suppliers of goods and services, including subcontractors as well as performance evaluation;

3. EDUCATION

- Stellenbosch Business School (Cape Town – RSA), 2015-2018, Master's in Development Finance;
- Eduardo Mondlane University (Maputo – Mozambique), 2008, Honors degree in Management;
- IFF (distance learning) – post graduation in Project Finance.

OTHER EDUCATION (TECHNICAL)

- 2020 – Financial Modelling and Valuation (FMVA) specialist – Corporate Finance Institution;
- 2011 - Strategic Gas Pricing, Trading & Negotiations Master class different perceptions on gas pricing & state subsidies by national gas regulators and independent competent authorities, the growing importance of gas supply security, the growth in LNG production and the advent of new LNG terminals, the impact of market liberalization, sprouting new IPPs and implication on gas purchases, the entry of new African, Central Asian, Middle East gas suppliers, the impact of new LNG importing Asian & European markets and the slow recovery in the world economy.
- 2009 - Complete Project management; Risk management; EVM; Procurement management; Human resource management.
- 2009 - Euromoney Advanced loan Documentation Essential elements of various loan transactions; conflict between representations, conditions precedent, undertakings and events of default; variety of issues and comment on the loan agreement which claims in debt; common financing documents, including a contract assignment and subordination agreement; negotiate key issues in a financing package Legal training

4. HONOURS AND AWARDS

2005 - Winner, Best Student from Eduardo Mondlane University;

2011- 2013 – Best employee at ENH

5. COMPUTER SKILLS AND COMPETENCES

- Microsoft office (Word; Excel; PowerPoint; Outlook)
- Others - Oracle – ERP; E-views; STATA; STATISTICA; SPSS; Primavera.

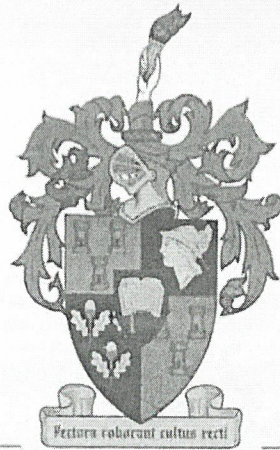
6. REFERENCES

- Nelson Ocane – Chairman and CEO of ENH, E.P., (2007-2015); +258 84 319 2530.
- Paulino Gregório – ENH Board adviser: +258 843838381
- David Creamer – Head of CIB, BancABC (December 2017- April 2018): +27 (83) 704 2844
- Ujjwal Dey – International Oil and Gas Expert (ujjwaldey8165@gmail.com)

7. OTHER RELEVANT INFORMATION

Visiting Lecturer of Risks and Economic Evaluation of Oil and Gas Projects at Eduardo Mondlane University – Master in Oil and Gas Degree (from 2019)

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UNIVERSITY OF STELLENBOSCH

This is to certify that

GERVASIO ARMANDO JEREMIAS LIFANICA

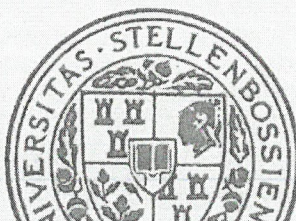
*had complied with all the conditions prescribed
in the Act, Statute and Rules of the University,
and the degree*

MASTER OF PHILOSOPHY IN DEVELOPMENT FINANCE
(MPhil (Development Finance))

*with all the rights and privileges pertaining thereto was awarded
at a congregation of the University in March 2018.*

RECTOR AND VICE-CHANCELLOR

ACTING DEAN



REGISTRAR
9 March 2018

 **REPÚBLICA DE MOÇAMBIQUE**
BILHETE DE IDENTIDADE 

Nº: 110100206640F

Nome / Name:
GERVÁSIO ARMANDO JEREMIAS LIFANIÇA

 Data de Nascimento /
Date of Birth: **23/05/1983** Naturalidade /
Place of Birth: **MAPUTO**

Nome do Pai / Father's Name:
ARMANDO JEREMIAS LIFANIÇA


Nome da Mãe / Mother's Name:
HELENA CUMBANA

Estado Civil / Marital Status: **CASADO**

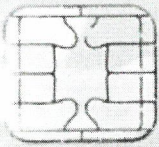
Local de Residência / Address:
**Q.7 CASA 1340, MICANHINE
MARRACUENE**

 Altura / Height: **1,70 m**
Sexo / Sex: **M**
Assinatura do Titular /
Signature: 

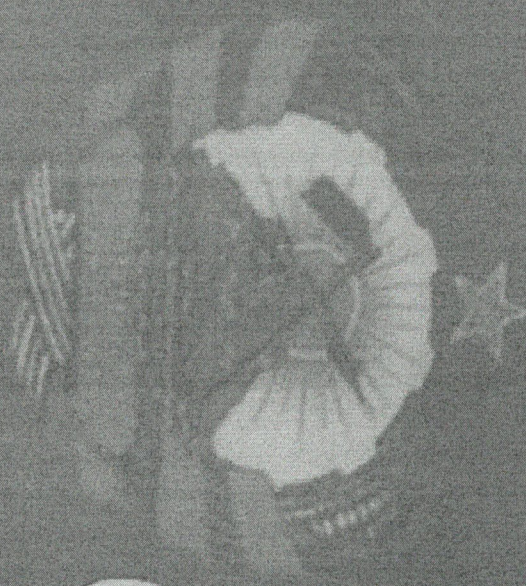
Emitido Em / Issued In:
CIDADE DE MAPUTO

O Director Nacional / The National Director:


Data de Emissão / Issuance Date: **12/06/2019** Válido Até / Expiry Date:
11/06/2024

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LIFANICA<<GERVASIO<ARMANDO<JER**



CARTÃO DE IDENTIFICAÇÃO TRIE

Nome	GERVASIO ARMANDO JEREMIAS LIFANICA		
Data de Emissão	6/9/2013	Entidade Emissora	Direcção Geral de Imposto
NUI		10350452	

